



# Expenditure Authorization

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April 16, 2026

# Request for Expenditure Authorization

The Budget and Fiscal Advisory (BFA) Committee is requested to review and consider making a recommendation to move the following contracts forward to the full Commission for approval.

## Administration and Performance Management

- Up to \$300,000 in Fiscal Year 2026-27 operations funds for a consulting services contract with TIM TIOTE to support the competitive procurement process for grants and contracts currently totaling \$43,560,000.
- This contract supports the Commission's upcoming procurements, including:
  - Community Advocacy: LGBTQIA+, Veterans, Consumers, Diverse Racial & Ethnic Groups, Parents & Caregivers, and Families
  - Peer Respite
  - Peer Respite Technical Assistance
  - Innovation Partnership Fund for Fiscal Year 2027/28

# Request for Expenditure Authorization

## Background

- Consultant began working with the Commission in 2016 under the Alexan RPM contract (16MHSOAC025).
- In September 2023, the Commission entered into an agreement with the consultant's own entity TIM TIOTE.
- The most recent agreement, 23MHSOAC007, was approved by the Commission at its March 2023 meeting, with additional funding authorized at the August 2025 meeting.

## Selection Criteria

- Strong performance history
- Qualifications aligned with project needs.

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## Considerations

- Budget Availability: This cost would be paid from the operations budget for Fiscal Year 2026-27.
- Term: Agreement term would be July 1, 2026, through June 30, 2027.
- The \$300,000 request represents less than 1% of the total funds to be awarded through upcoming competitive procurements.
- TIM TIOTE is a private-sector sole proprietorship consulting firm with more than 35 years of professional experience, including over 20 years working with the State of California. The senior consultant, Gregg Fukuhara, leads the firm. TIM TIOTE is certified as a Small Business/Micro Business.
- Cost History: The hourly rate of \$150 has remained unchanged throughout the consultant's engagement with the Commission.
- Future: If we need these services in the future, we will do a competitive procurement to ensure best cost and service level.

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## Administration and Performance Management

- Up to \$140,000 in Fiscal Year 2026-27 operations funds for an on-site security contract with Veterans High Risk Security Solutions, Inc. (VHRSS)
- This contract provides:
  - Security services for the 1812 9<sup>th</sup> Street Commission Office
  - Daily coverage from 7:00 a.m. to 6:00 p.m.
  - Safety for staff, Commissioners, and visitors during normal operations and public meetings.

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## Background

- VHRSS was competitively selected under the Small Business/Disabled Veteran's (SB/DVBE) Business Enterprises streamlined option, which encourages awards to certified SB and DVBE vendors (up to \$250,000).
- 21 vendors invited; 2 bids received.
- VHRSS provided the best value bid with a daily rate of \$529, lower than the previous incumbent.
- A 6-month pilot contract (January–June 2026) was executed to evaluate performance. At 3.5 months in, the Commission is highly satisfied with reliability, professionalism, and quality of service.

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## Vendor Qualifications

- Certified SB/DVBE
- More than 40 years of combined military, security, and law enforcement experience
- Experience providing unarmed security services at government and public facilities statewide
- Demonstrated understanding of State of California security, safety, and workplace protocols

## Considerations

- Budget Availability: This cost would be paid from the operations budget for Fiscal Year 2026-27.
- Term: Agreement term would be July 1, 2026, through June 30, 2027.

# Motion

- ✓ That the Budget and Fiscal Advisory Committee recommend that the full Commission approve a contract with TIM TIOTE for up to \$300,000 for Fiscal Year 2026-27.

# Motion

- ✓ That the Budget and Fiscal Advisory Committee recommend that the full Commission approve a contract with Veteran's High Risk Security Solutions, Inc. for \$139,656 for Fiscal Year 2026-27.