

Executive Summary

Request for Expenditure Authorization

The Budget and Fiscal Advisory (BFA) Committee reviewed and approved the request to consider up to \$300,000 in Fiscal Year operations funds for a consulting services contract with TIM TIOTE to support the competitive procurement process for grants and contracts currently totaling \$43,560,000 and representing less than 1% of the total funds to be awarded.

This contract supports the Commission's upcoming procurements, including:

- Community Advocacy: LGBTQIA+, Veterans, Consumers, Diverse Racial & Ethnic Groups, Parents & Caregivers, and Families
- Peer Respite
- Peer Respite technical Assistance
- Innovation Partnership Fund for Fiscal Year 2027/28

Background and Procurement Summary

The Consultant began working with the Commission in 2016 under the Alexan RPM contract (16MHSOAC025). In September 2023, the Commission entered into an agreement with the consultant's own entity TIM TIOTE. The most recent agreement, 23MHSOAC007, was approved by the Commission at its March 2023, meeting, with additional funding authorized at the August 2025 meeting.

TIM TIOTE is a private-sector sole source proprietorship consulting firm with more than 35 years of professional experience, including over 20 years working with the State of California. The senior consultant, Greg Fukuhara, leads the firm. TIM TIOTE is certified as a Small Business/Micro Business. The hourly rate of \$150 has remained unchanged throughout the consultant's engagement with the Commission.

If we need these services in the future, the Commission will conduct a competitive procurement to ensure best cost and service level.

Recommended Motion

That the full Commission approve up to \$300,000 for contracting services for TIM TIOTE consulting services for the Fiscal Year 2026-27.

Budget and Fiscal Advisory Motion Summary

April 16, 2026, Budget and Fiscal Advisory Meeting

The meeting was on Zoom, via teleconference, and held at the BHSOAC headquarters, located at 1812 9th Street, Sacramento, California 95811.

Present In Person (0)

Present Remotely (4)

Assembly Designee Pulmano
Commissioner Contreras
Commissioner Rowlett
Commissioner Wilkes

Absent (3)

Commissioner Bunch
Commissioner Carnevale
Commissioner Gordon

Proposed Motion

That the Budget and Fiscal Advisory Committee recommend that the full Commission approve a contract with TIM TIOTE for up to \$300,000 for Fiscal Year 2026-27.

Commissioner making the motion

Commissioner Contreras

Commissioner seconding motion

Assembly Designee Pulmano

Motion carried

Yes

Per roll call votes as follows:

Commissioners voting yes, total 4:

Commissioners Wilkes, Assembly Designee Pulmano, Vice Chair Contreras, and Chair Rowlett

Commissioners voting no, total 0: None

Commissioners absent, total 3: Commissioner Bunch; Commissioner Carnevale, and Commissioner Gordon